

Oasis Kona: Market Leader in Premium Kona Rentals

Kona, HI · Luxury Vacation Rental · Airbnb Superhost

Top 1% Listing on Airbnb | Guest Favorite | 50 Five-Star Reviews

“Linda’s attention to detail made us feel right at home from the moment we arrived. She is an exceptional host.”

— VERIFIED AIRBNB GUEST

PROPERTY TYPE
Luxury Vacation Rental

MARKET
Kona, Hawaii

MANAGEMENT
Boutique Co-Hosting · On Island
Hosting

DATA PERIOD
Jan 1 – Apr 15, 2026

BOUTIQUE HOSTING. EXTRAORDINARY RESULTS.

As of April 15, 2026, Oasis Kona has generated **\$184,602 in booked revenue across 168 nights (full-year '26)** — an average nightly rate of **~\$1,098/night**, which is elite-level pricing for Kona. Co-hosted by On Island Hosting, Oasis Kona is thriving because it is not competing on price — it’s winning on experience, positioning, and execution.

“What distinguishes Oasis Kona is its Superhost Linda who went beyond the ordinary to ensure our family had everything we needed — recommendations for dining, entertainment, beaches, and even a local farmer’s market. Her occasional check-ins and overall thoughtfulness made us feel welcomed, como familia, like family.”

— VERIFIED AIRBNB GUEST · 5 ★ REVIEW



GUEST FAVORITE

This home is in the **top 1%** of eligible listings based on ratings, reviews, and reliability.

GUEST EXPERIENCE

5.0 ★
AVG RATING

50
5-STAR REVIEWS

100%
RESPONSE RATE

Super
host
SINCE 2024

WHY THIS PERFORMANCE STANDS OUT

Strong Market Positioning

Oasis Kona is attracting the right guest — not just any guest:

- Higher spend per stay
- Higher expectations — met consistently
- Better reviews → reinforcing pricing power

Effective Revenue Management

Strategic pricing discipline means On Island Hosting is:

- Capturing demand when it’s high
- Filling more nights **without discounting the brand**

SAMPLE MONTH COMPARISON March 2026 vs. March 2025

Year-Over-Year

BOOKING REVENUE

Mar '25 \$27,500

Mar '26 \$33,265

↑ +21% revenue growth

Mar '25 24
Mar '26 28

NIGHTS BOOKED
↑ +17%

Mar '25 ~\$1,146
Mar '26 ~\$1,188

AVG NIGHTLY
RATE
↑ +3.7%

Mar '25 77%
Mar '26 90%

OCCUPANCY
RATE
↑ +13 pts

Mar '25 \$27.5k
Mar '26 \$33.3k

TOTAL REVENUE
↑ +21%



Both occupancy and revenue per night have increased simultaneously in 2026 — most hosts trade one for the other. Oasis Kona improved both due to boutique co-hosting, elite guest care, and pricing discipline working in concert.